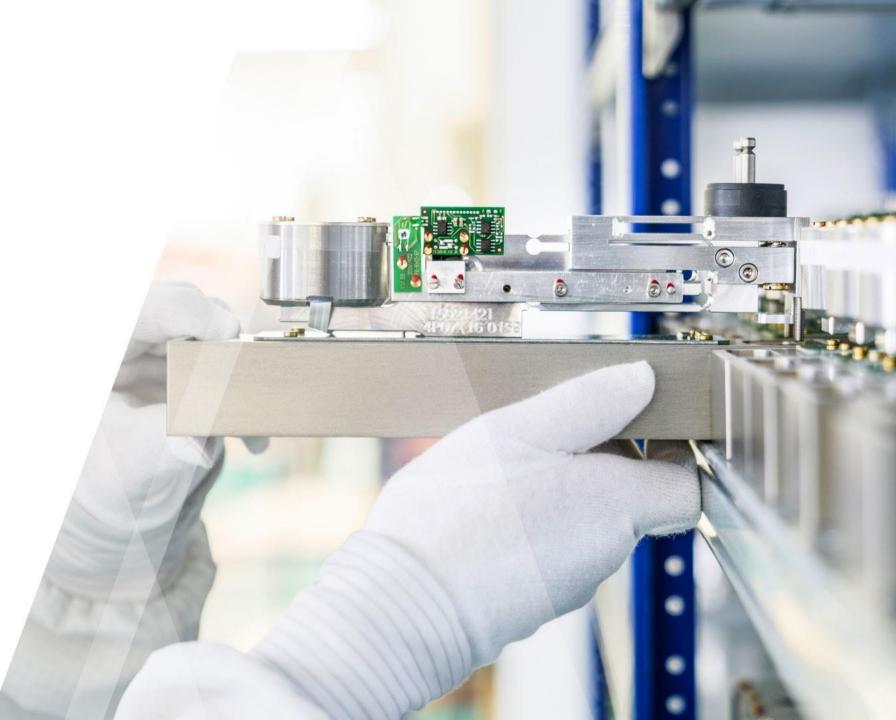
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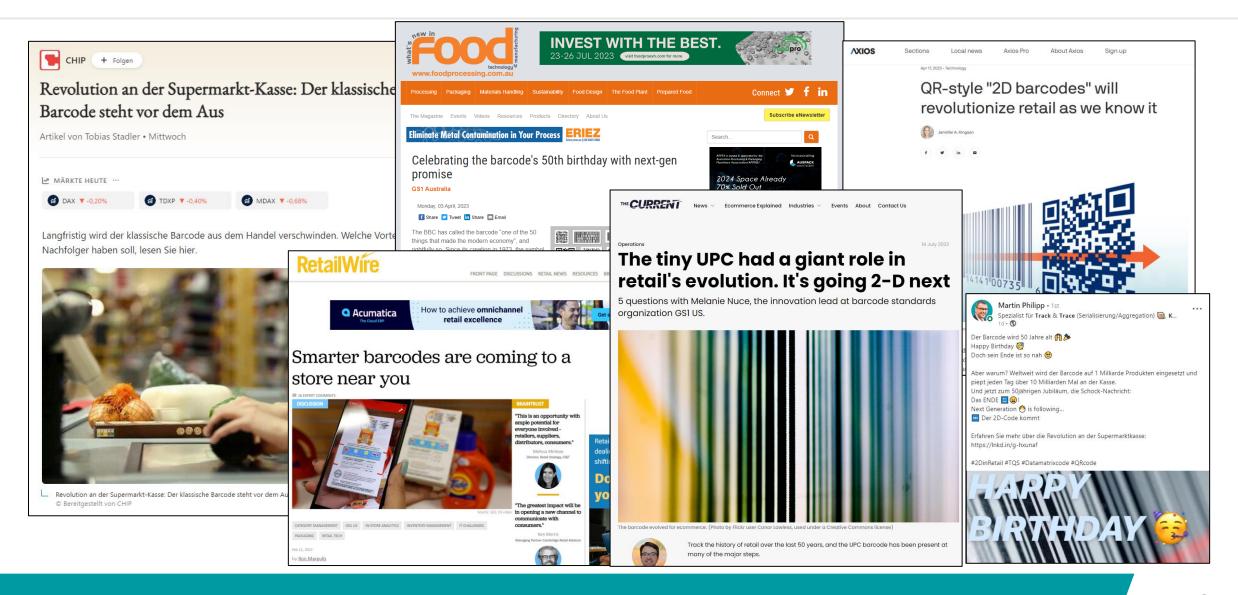
## Sunrise 2027

Marvin Mies, WIPOTEC March 5<sup>th</sup>, 2024



#### Global awareness

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Sunrise 2027 (R)Evolution to 2D



- A new code new challenges & new chances
- Transition until 2027
- No legal regulations (yet)
  - $\rightarrow$  Manufacturer & Retailer driven
- Change will be worldwide !



Sunrise 2027 Current situation





Future situation

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#### Expert group 2D migration:

E.g. Germany with over 30 members (GS1 Germany, manufacturers, retailers & solution providers) are preparing the development, recommendations and pilot projects for the introduction of 2D codes in retail by 2027. The same is happening all over the world coordinated by GS1 member offices.

#### Advantages:

	EAN/UPC Barcode	GS1 DataMatrix	GS1 Digital Link in QR code or DataMatrix
	4 000007 891232		
Encodes GTIN	⊘	<b>v</b>	0
Low space requirement		0	0
Add. data can be encoded		0	0
Best before date check at Point of Sale		0	0
Allows use of GTIN for variable measure trade items		0	0
Supplementary information reg. allergens ingredients, product videos etc.	5,		0

Sunrise 2027 What is happening?

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**Producers & retailers** 

join forces to implement

2D codes until 2027

## Now



#### 2D codes

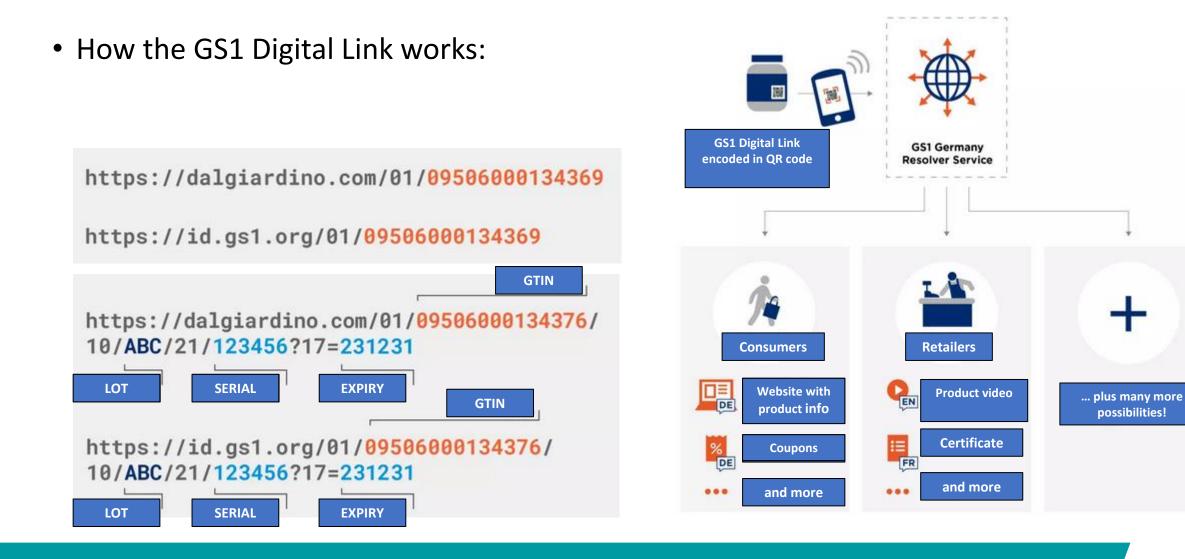
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DataMatrix vs.
 QR code

	<b>GS1 2D codes</b> Scan app required to read out codes	<b>GS1 Digital Link</b> Direct link possible without need for scan app	
X	GS1 DataMatrix	Data Matrix	
	(01)04012345123456(15)230518(10)9876AB	https://id.gs1.org/01/04012345123456/10/9876AB?15=230518 QR-Code	
	GS1 DataMatrix	QR code with GS1 Digital Link	
Encoded data	(01)04012345123456(15)230518(10)9876AB GTIN, LOT, BEST BEFORE	https://id.gs1.org/01/04012345123456/10/9876AB?15=230518 GTIN, LOT, BEST BEFORE	
Data carrier	GS1 data carrier	No GS1 data carrier, but GS1 syntax!	
Capacity	Up to 3,116 numerical / 2,335 alphanumerical characters	Up to 7,089 numerical / 4,296 alphanumerical characters	
Size	Dependent on encoded data; smaller than GS1 QR code with same data volume	Dependent on encoded data; bigger than GS1 DataMatrix with same data volume	
Reading devices	Camera-based scanners, reading out codes <b>not</b> possible with smartphones without scan app	Camera-based scanners, reading out codes possible with current smartphones without scan app	
Processing	FNC1 character and Application Identifier concept integrated in reading devices	Extracting of data acc. to AI concept needs to be programmed in reading devices	
Use cases today	B2B	B2B & B2C	

Sunrise 2027 GS1 Digital Link

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Sunrise 2027 GS1 Digital Link

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• GS1 Digital Link



https://id.gs1.org/01/04012345123456/10/9876AB?15=230518 GTIN, Chargennummer, MHD



• Advantages:

	\$¢°		豆
New customer experiences & stronger customer retention	Optimization of Business to Business processes	More space on packaging and labels	Digital profile for physical product
Consumers reach their desired information with a single scan. Brands can use their product as a new communication channel.	With the GS1 Digital Link, data and processes between production, logistics and retail will be dynamically linked, also allowing innovative digital solutions.	Fewer labels and data carriers on product or packaging, as almost all information can be reached via just one code.	Every product can be linked to their digital twin via a single ID on packaging or label. Over the entire product lifecycle.

#### Advantages

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#### 2D codes contain a lot more data than 1D barcode

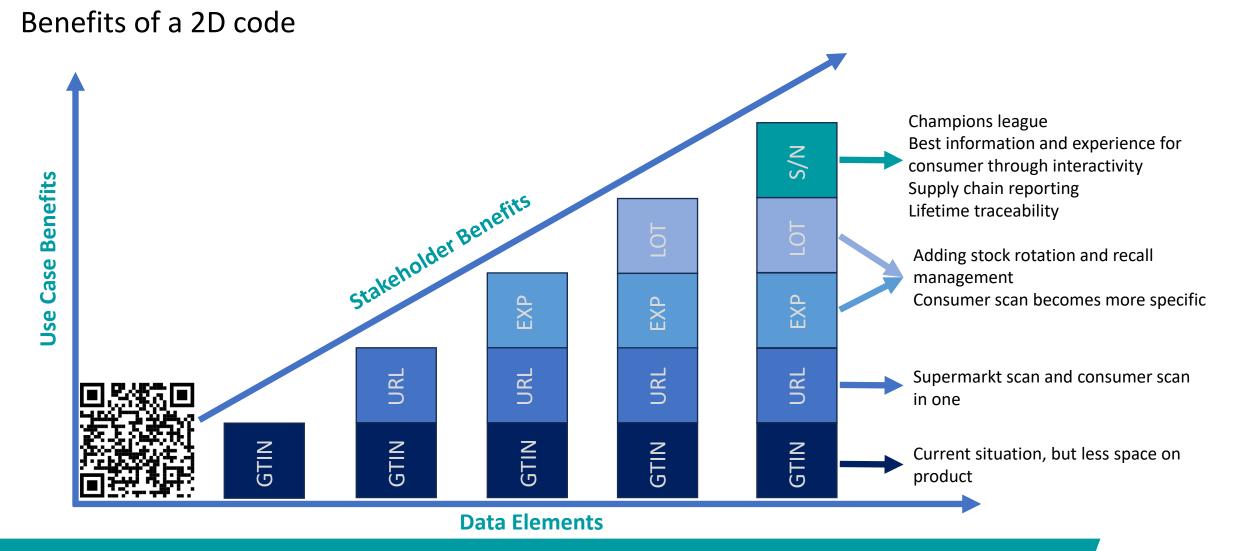
- Expiry date
- Batch number
- URL

#### Benefits for all market participants

Producer	Retail	Consumer
✓ Counterfeit protection	✓ Inventory accuracy	✓ Access to information
Smaller code	🕙 Visible availability	✓ Product authentication
S Improved recall management		✓ Interaction with producers
🕝 Consumer trust	✓ Reduce waste	🕑 Traceability
🕙 Promotional campaigns	Second Second Promotional campaigns	🔗 Promotional campaigns
🞯 Transparent supply chain	✓ Transparent supply chain	🔗 Transparent supply chain

Advantages

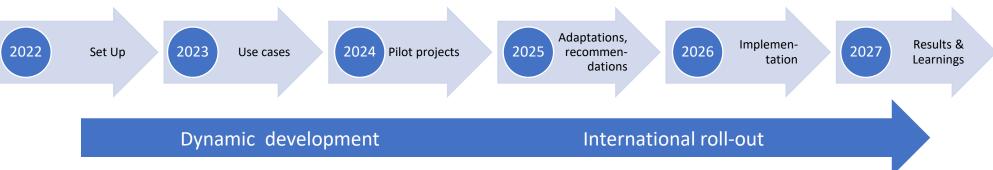
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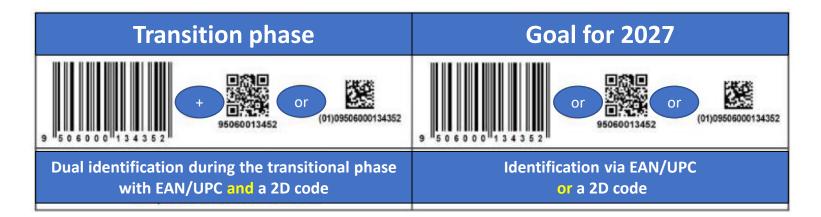


#### Timetable

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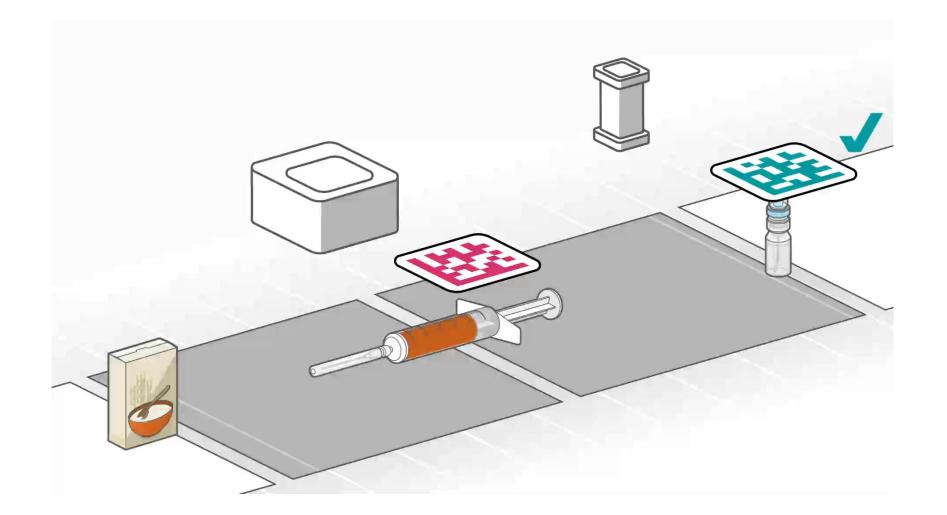






Sunrise 2027 Products and packaging types





Sunrise 2027 Printing & inspection technologies



- ... but producers already have printers in their lines to apply BBD and LOT! Yes, BUT
  - 2D codes are small
  - 2D codes contain a lot of information
  - 2D codes require a high resolution in order to be reliably readable at PoS (Point of Sale) and by smartphones Most common printing technologies in the field (CIJ) are not suitable

### • So it will be enough to buy a new printer?

No, because the high requirement in print quality leads to the need to check/verify the print

### •Can producers simply add a camera to the process?

In theory yes, in practice this bears a high potential for technical difficulties

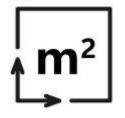
- · Individual components do not communicate with each other
- Installation and article changeovers require a lot of time and effort

Marking and labeling Modular solutions in very confined spaces

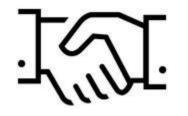




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48,000 m<sup>2</sup> production space

> 1200 employees

36,000 m<sup>2</sup> existing plus 12,000 m<sup>2</sup> new construction

900 in Kaiserslautern

> 100 sales and service partners

On all continents of the world in more than 100 countries

€175 m.

2022 sales

#### Local partner in South Africa



#### **The Perfect Package**

USS Pactech (Pty) Ltd is a specialized supplier of value added solutions for packaging automation and has been in operation since 2000.

The company's head office is situated in Bryanston, Johannesburg with branch offices in Durban, Port Elizabeth and Cape Town. Our solutions cover primary and secondary packaging equipment as well as turn-key line automation. We represent reputable suppliers covering the following market segments in Southern and Eastern Africa:

•Food Industry

- Beverage Industry
- •Pharmaceutical and Healthcare Industry
- Personal and Home Care Industry
- Chemical industry
- Non-Food Industry

Our success is based on a formidable track record of successful installations with almost every large and multinational company in South Africa.

## **USS PACTECH (PTY) LTD**



#### **The Perfect Package**

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Beverage Industry
Pharmaceutical and Healthcare Industry
Personal and Home Care Industry
Chemical industry
Non-Food Industry

Our success is based on a formidable track record of successful installations with almost every large and multinational company in South Africa.

#### Our facts – corporate infrastructure

## WIPOTEC







#### > 85 % vertical integration

#### Research and development

- It is the guarantee for our long-term > Bas and comprehensive delivery
- Basic research
  - Mechanical design
  - > Printed circuit board design
  - Software development

#### Production and testing facilities

- CNC production precision turning and milling center
- SMD assembly production and printed circuit board assembly
- Own test laboratories and quality management

reliability

>

Wipotec Headquarters Kaiserslautern, Germany

## WIPOTEC



Marking and labeling Modular solutions in very confined spaces



## Functions and applications

- > Marking
- > Verification
- > Weighing
- > Metal detection
- > Labeling
- > Verification
- Complete serialization and aggregation

## • Your **benefits**

- > One system
- > One user interface
- > One contact
- > One service partner
- > Endless possibilities









Use case Coca-Cola



- Coca-Cola Brasil
- Marking of ref-PET bottles with 2D codes (GRAI)
- Award winning application





- Lasers used for permanent marking
- Checking the lifespan of the bottle
- Tracing of transport route
- Creating a digital twin of each bottle

Sunrise 2027 Contact information

## WIPOTEC

# WIPOTEC

Marvin Mies

Business Development Manager Track & Trace

Marvin.mies@wipotec.com





Avi Singh Business Development Executive

Avi@usspactech.co.za